

New Jersey Landscape Contractors Association



47TH ANNUAL TRADE SHOW & CONFERENCE LANDSCAPE NEW JERSEY 2024

WEDNESDAY, FEBRUARY 28, 2024

8:00 am - 3:30 pm

MEADOWLANDS EXPOSITION CENTER

355 Plaza Drive, Secaucus, NJ 07094



Over 330 Booths

Mas de 330 Kioskos



Certification Credits and
Business Classes

Créditos de Certificación y clases
de administracion de empresas



Networking
Opportunities

Oportunidades de
Networking



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WELCOME

LANDSCAPE NEW JERSEY 2024



We're so excited to welcome you to the Landscape New Jersey 2024 Trade Show and Conference. Landscape New Jersey is the place to be on February 28, 2024, with pre-con education offered on Tuesday, February 27th.

2024 marks the 47th Anniversary of the Landscape New Jersey Trade Show and Conference. The Meadowlands Exposition Center in Secaucus, NJ, will serve as the site for this one-day green industry marketplace and educational event. Landscape New Jersey 2024 will feature over 330 exhibit booths displaying the latest trends in plants, green industry products, hardscapes, equipment, and more. Educational programs offering recertification credits are available, while additional business-related seminars are also offered. Join thousands of landscape professionals for one exciting day of industry fun and education. Ask the experts, make new business contacts, meet up with old friends, and learn from the best at Landscape New Jersey 2024.

NJLCA's Pre-con Education Program was created to provide in-depth workshops that compliment and expand upon the education that we provide at our trade show. These workshops will give you the skills and training that you need to be successful in the green industry right now! All pre-con workshops on February 27th include admission to the trade show on February 28!

All pre-con workshops include trade show admission the next day!
Todos los talleres previos a la feria incluyen la admisión a la feria al día siguiente.

PRE-CON EDUCATION WORKSHOPS

TUESDAY, FEBRUARY 27, 2024



Class Code: PFSP **NJ FERTILIZER TRAINING & PROFACT EXAM (ESPAÑOL)**

9:00 AM - 1:00 PM

Dr. Raul Cabrera, Rutgers University Room A NJ Fertilizer CEUs – 3

Entrenamiento de ProFACT para aplicadores profesionales de fertilizantes (Qualifica que usted tome el examen de certificación. Aplicadores Certificados recibirán 3 créditos de educación continua) Clase y manuales serán en español.

El tema incluye:

- Introducción a la ley de fertilizante de NJ
- Riesgos de contaminación de nutrientes para cuerpos de agua
- Mejores prácticas de manejo para el manejo de nutrientes del césped
- Como leer la etiqueta de fertilizante
- Uso y calibración del equipo
- Leyes, reglas, y reglamentos para la aplicación de fertilizantes para césped

Class Code: PFEN **NJ FERTILIZER TRAINING & PROFACT EXAM (ENGLISH)**

9:00 AM - 1:00 PM

Dr. James Murphy, Rutgers University Room B NJ Fertilizer CEUs – 3

ProFACT training for professional fertilizer applicators (Qualifies you to take the certification exam. Certified Fertilizer Applicators will receive 3 credits of continuing education). Class, manual and exam in English.

Topics to be discussed include:

- Introduction to the NJ fertilizer law
- Nutrient pollution hazards to waterbodies
- Best management practices for nutrient management of turf
- How to read a fertilizer label
- Equipment use and calibration
- Laws, rules, and regulations for fertilizer application to turf



EXHIBITOR LIST

(AS OF PRINTING)

A.N.T. Nursery, Inc.	Cedar Hill Nursery, Inc.	FDR Hitches
AC RadioCom	Central Turf & Irrigation Sup	Fisher & Son
Action Rubber & Ind'l	Cerbo's Parsippany	Foley Incorporated
Supply, Inc.	Greenhouses	Frank's Truck Center, Inc.
Advance Tire	Cherry Valley Tractor	GT Mid Atlantic, LLC
AL D. Landscaping & Tree	Cirillo Contracting	Helena Agri Enterprises, LLC
All American Auto Group	Equipment Repair	High Bridge Stone Co., Inc.
Alpha Professional Tools	Classic Groundcovers, Inc.	Highway Equipment
American National/Farm	Cliffside Body Corp.	Company of New Jersey
Family Insurance	Coast Cities Equipment	Hionis Greenhouses, Inc.
Aqua-Tech Hotsy Corp.	Colorblends Wholesale	Holder Farms, LLC
Aquarius Supply, Inc.	Flowerbulbs	Holiday Lighting by Giannini
Arctic Risk Specialists, Inc.	Composite Pools USA	HVI Services
Ariens/Gravely	Concurso's Garden Center	Jesco, Inc.
Association Member	Conover Beyer Associates	Joseph Nachbaur, State
Trust	Country Estate Fence, Inc.	Farm Agent
Back To Health	D'ttach	Just 33 Marketing, Design &
Bad Boy Mowers, Inc.	Deer Solution-Repellent Svc	Printing
Barton Nursery	Design-N-Stich	Keystone Hardscapes
Bergen Brick, Stone & Tile	Direct Fence	KPM Exceptional, LLC
Corp.	Downes Forest Products	Kube Pak Growers
Bobcat of North Jersey	Earth & Turf Products, LLC	L.P. Statile
Braen Supply	EcoQuip USA	Land Pro (NIP Group)
Britton Industries	EGO	M & T Equipment Finance
BRS Backyard Bug	Elite Service Systems	Mazza Mulch
Busters	Environmental Renewal, LLC	Mid-Atlantic Pine Straw
CADCO	Ewing Outdoor Supply	Mulch
Callahan & Faherty	Express 4x4 Truck Rental	Middleton & Company
Cambridge Pavers, Inc.		Insurance

Save time and money...

Register online at www.njlca.org

EXHIBITOR LIST

(AS OF PRINTING)

Milspray, LLC	ProParts Direct	Tracked Lifts
Modern Group	R & R Products	TreeDiaper
Mr. C Fence	Ransome Attachments	Turf Tek USA
MTE Equipment Solutions	Raphael Stone Design	Unilock
My Fence and Railings 2 Go	RealGreen by Workwave	United Ford
My Office Accounting Svcs.	Renee's Bookkeeping	United Rentals
Natural Repellants, LLC	RER Supply	Van Dines 4WD Center
Nature's Choice Corp	RVH Mulch Supplies/Iron	Vermeer North Atlantic
New Jersey Deer Control	Mountain Mulch	Victory Gardens, Inc.
Nicolock Paving Stones	Salomone Redi-Mix, LLC	Visionscape Design
North East STIHL	SavATree	Woods Machinery
Northern Nurseries, Inc.	Shuback Farms, Inc.	Wrangld, LLC
Nursery Solutions	Signature Sites, LLC	York Motors, Inc.
NY-NJ Trailer Supply	SiteOne Landscape Supply	Z Tree Experts
Oliver L. E. Soden Agency	Spear Head Spade	
Paul Congelosi Sales, Inc.	State Farm	
PB Tools	Stellar Industries	
Peak Equipment	Steven Willand, Inc.	
Pellenc USA	Storr Tractor Company	
Perennial Lawn Services	Superior Plus Propane	
Pioneer Pole Buildings	Synatek Solutions	
Power Home Remodeling	Tech Terra Environmental	
Power Planter	Terre Company / Levitt's	
Precision Work	The Turf Trade	
Pride Landscape Supply	The Weather Pros	
ProGreen Synthetic Turf	Tidbury Creek Farms	
Progressive Hydraulics, Inc.	Nursery	
	Tidwell Nurseries	
	Tony Sanchez, LTD	

Save time and money...

Register online at www.njlca.org

MEMBERSHIP TRADE SHOW SPECIAL! AVAILABLE NOW!

\$99 for 6 months for any level membership!

Become a member today and get member pricing for the show!

Choose one of the following:

- ☐ **CONTRACTOR MEMBER:** An individual or firm actively engaged in and whose primary business is landscape services.
6 Month Dues - ~~\$375~~ \$99
- ☐ **ASSOCIATE MEMBER:** An individual or firm actively engaged in allied industries. e.g., manufacture or sale of horticulture products, including plant material, pesticides and landscape equipment, as well as services to the landscape industry such as tree care and irrigation services. ~~\$450~~ \$99
- ☐ **ALLIED CONTRACTOR MEMBER:** Individual or firm that is an allied association, government entity, contractors who reside and work outside of the state of NJ, educational institutions, etc. ~~\$375~~ \$99
- ☐ **STUDENT MEMBER:** An individual enrolled as a full-time student at an accredited institution in a green industry program. \$25.

Membership Trade Show Special! Available now!

\$99 for 6 months for any level membership!

Just fill out the info above and add it to your total on the registration form where it says, "Special Membership Trade Show Price". (Not available to any company that has been a member during the past 10 years.)

Trade Show Registration

	<u>Member</u>	<u>Non- Member</u>
Pre-Registration Fee	\$20	\$30
Registration at Door	\$30	\$40

Pre-Trade Show Workshops - 2/27/24 -Includes Entry

to Trade Show on 2/28/24	\$149	\$199
NJ Fertilizer Training & ProFACT Exam (English/Spanish)		

Trade Show Day Classes

Building a Turf and Ornamental Care Program using the "Three E's" |
Uncovering the Mystery of Business Valuation | Plants We Love to Hate |
Building a Company to Sell (English and Spanish) | Increasing Profits with
an Easy Upsell - All-Natural Tick & Mosquito Control | Are You Ready to
Exit Your Business | Common Insects in Turf and Ornamental, an IPM
approach (Spanish) | Drainage Solutions for Turf | Incorporating Sedges and
Grasses Into Your Existing Landscapes | NJ State Police Commercial Vehicle
Regulations | Introduction to Landscape Lighting (English and Spanish) |
Tree and Shrub Pruning | HIC - Protect Yourself from the Start | How
Chemicals Work and Which to Use | Turfgrass Summer Stress Management
| Plant Selection | Landscape Equipment Maintenance & Safety

**Included with
Trade Show
Registration**

FULL SCHEDULE

February 27th				
	Room A	Room B		
9:00 AM - 1:00 PM	Profact Training and Exam - Spanish	Profact Training and Exam - English		
February 28th				
	Room A	Room B	Room C	Room D
8:30 AM - 9:30 AM	Building a Turf and Ornamental Care Program using the "Three E's"	Uncovering the Mystery of Business Valuation	Plants We Love to Hate	Building a Company You Can Sell (Spanish)
9:45 AM - 10:45 AM	Increasing Profits with an Easy Upsell - All-Natural Tick & Mosquito Control	Are You Ready to Exit Your Business	Building a Company You Can Sell	Common Insects in Turf and Ornamental, an IPM Approach (Spanish)
11:00 AM - 12:00 PM	Drainage Solutions for Turf	Incorporating Sedges and Grasses into Your Existing Landscapes	NJ State Police Commercial Vehicle Regulations	Introduction to Landscape Lighting (Spanish)
12:15 PM - 1:15 PM	Tree/Shrub Pruning	HIC - Protect Yourself from the Start	How Chemicals Work and Which to Use	
1:30 PM - 2:30 PM	Introduction to Landscape Lighting	Turfgrass Summer Stress Management	Plant Selection	Landscape Equipment Maintenance & Safety (Spanish)

CREDITS AVAILABLE AT LNJ 2024



NJ Pesticide Credits



NY Pesticide Credits



PA Pesticide Credits



NALP CEU's



LTE / LTCO Credits



CPWM Credits

TYPES OF EXHIBITORS

- | | |
|-----------------------|-------------------------------|
| Agronomics | Mulch, Topsoil and Stone |
| Artificial Turf | Nursery |
| Business Services | Pavers, Stone and Masonry |
| Employee Services | Pest Services |
| Equipment Attachments | Printing |
| Equipment Repair | Small Equipment |
| Fabrication | Sod |
| Financial Products | Software |
| Fuel Services | Technology |
| Greenhouse | Tires |
| Growers | Tools |
| Heavy Equipment | Trailers |
| Insurance | Tree Moving |
| Irrigation Supplies | Vehicle and Equipment Parts |
| Landscape Design | Vehicle and Equipment Rentals |
| Lighting | Vehicle Repair |
| Marketing | Vehicles |



Attendee Information

Business Name :

Business Address :

E-Mail : Phone :

Print First and Last Name of all attendees as they should appear on name badge below. (Name badges will be mailed to you.) Please check all that apply below each name.

Attendee #1: :

E-Mail :

Attendee is : ☐ Owner ☐ Purchasing Influence ☐ Have no input

Attending Pre-Con:

☐ PFSP - NJ Fertilizer Training & Exam - \$149 - Members/\$199 - Non Member

☐ PFEN - NJ Fertilizer Training & Exam - \$149 - Members/\$199 - Non Member

Day of Show Credit Classes : (if applicable) Date of Birth: Fert. Lic #:

Pest Lic. #: Tree Lic. #:

NJLCA Member Pricing

Qty. Total

Pre-Registration Fee: \$20 per person:

Registration at Door: \$30 per person:

Non-Member Pricing

Qty. Total

Pre-Registration Fee: \$30 per person:

Registration at Door: \$40 per person:

Membership - Special Trade Show Price:

Pre-Con Workshop Subtotal:

Trade Show Registration Subtotal:

Grand Total:



Attendee #2 :

E-Mail :

Attendee is : ☐ Owner ☐ Purchasing Influence ☐ Have no input

Attending Pre-Con:

☐ PFSP - NJ Fertilizer Training & Exam - \$149 - Members/\$199 - Non Member

☐ PFEN - NJ Fertilizer Training & Exam - \$149 - Members/\$199 - Non Member

Day of Show Credit Classes : Date of Birth: Fert. Lic #:
(if applicable)

Pest Lic. #: Tree Lic. #:

Attendee #3 :

E-Mail :

Attendee is : ☐ Owner ☐ Purchasing Influence ☐ Have no input

Attending Pre-Con:

☐ PFSP - NJ Fertilizer Training & Exam - \$149 - Members/\$199 -Non Member

☐ PFEN - NJ Fertilizer Training & Exam - \$149 - Members/\$199 - Non Member

Day of Show Credit Classes : Date of Birth: Fert. Lic #:
(if applicable)

Pest Lic. #: Tree Lic. #:

Payment Details

Payment method: ☐ Check ☐ Cash ☐ Credit/Debit Card

Credit Card: Card Holders Name:

Credit card number: Exp: CCV:

Check: **Make checks payable to: NJLCA** - Must be received by February 19, 2024. No refunds after February 14, 2024. No snow or rain date.

Please send check, purchase order and registration form to: NJLCA, 465 Mola Boulevard, Suite 2, Elmwood Park, NJ 07407 | Phone: (201) 703-3600 Fax: (201) 703-3776

Please tell us more about you!

Please indicate types of services performed:

- | | |
|---|--|
| <input type="checkbox"/> Residential Maintenance | <input type="checkbox"/> Irrigation and/or Lighting Installation |
| <input type="checkbox"/> Residential Design/Build | <input type="checkbox"/> Plant/Lawn Care |
| <input type="checkbox"/> Commercial Maintenance | <input type="checkbox"/> Organics |
| <input type="checkbox"/> Commercial Design/Build | <input type="checkbox"/> Pesticides |
| <input type="checkbox"/> Residential Snow Svcs. | <input type="checkbox"/> None of the above, we supply services and/or products |
| <input type="checkbox"/> Commercial Snow Svcs. | <input type="checkbox"/> Other: <input type="text"/> |

EDUCATION SCHEDULE

FEBRUARY 28, 2024



Building a Turf and Ornamental Care Program using the "Three E's".

8:30 am – 9:30 am

Room: A

Michael Reed, Director of Technical Sales and Education Synatek Solutions



Uncovering the Mystery of Business Valuation

8:30 am – 9:30 am

Room: B

Phil Harwood, Tamarisk Business Advisors



Plants that We Love to Hate...and Their Desirable Alter Egos

8:30 am – 9:30 am

Room: C

Vincent Simeone, Planting Fields Arboretum State Historic Park



Building a Company You Can Sell (Spanish)/Construyendo Una Empresa Que Puedes Vender

8:30 am – 9:30 am

Room: D

Mike Tous, retired Owner of Grass Masters Inc.



Increasing Profits with an Easy Upsell – All Natural Tick & Mosquito Control

9:45 am – 10:45 am

Room: A

Bryan Swinney, BRS Backyard Bug Busters

EDUCATION SCHEDULE

FEBRUARY 28, 2024



Are You Ready to Exit Your Business

9:45 am – 10:45 am

Room: B

Phil Harwood, Tamarisk Business Advisors



Building a Company You Can Sell

9:45 am - 10:45 am

Room C

Mike Tous, retired Owner of Grass Masters, Inc.



Common insects in Turf and Ornamental, an IPM approach / Insectos comunes en el césped, árboles y arbustos: un enfoque de IPM

9:45 am - 10:45 am

Room: D

Erika Cherry, Pesticide Educator



Drainage Solutions for Turf

11:00 am – 12:00 pm

Room A

John Raffiani, Raffiani's Automatic Sprinkler Service



Incorporating Sedges and Grasses Into Your Existing Landscapes

11:00 am – 12:00 pm

Room B

Wendy Brister, Cavano's Perennials



Commercial Vehicle Regulations

11:00 am – 12:00 pm

Room C

Sgt. Terrance Hendricks

EDUCATION SCHEDULE

FEBRUARY 28, 2024



Introduction to Landscape Lighting (Spanish)/ Introducción a la Iluminación de Paisajes

11:00 am – 12:00 pm

Room D

Alex Pérez, Hunter/FX



Tree and Shrub Pruning

12:15 pm – 1:15 pm

Room A



HIC – Protect Yourself from the Start

12:15 pm – 1:15 pm

Room B

John Raffiani, Raffiani's Automatic Sprinkler Service



How Chemicals Work and Which to Use

12:15 pm – 1:15 pm

Room C

Dr. Timothy Waller, Rutgers Cooperative Extension



Introduction to Landscape Lighting

1:30 pm – 2:30 pm

Room A

Alex Perez, Hunter/FX

EDUCATION SCHEDULE

FEBRUARY 28, 2024



Turfgrass Summer Stress Management

1:30 pm – 2:30 pm

Room B

Bill Errickson, Rutgers Cooperative Extension of Monmouth County



Plant Selection Matters!

1:30 pm – 2:30 pm

Room C

Dr. Steve Fischer, Bergen Community College



Landscape Equipment Maintenance & Safety (Spanish)/ Mantenimiento y Seguridad de Equipos de Jardinería

1:30 pm – 2:30 pm

Room D

Greg Carpenter, American Beauty Landscape Design



CLASS DETAILS

Building a Turf and Ornamental Care Program using the “Three E’s”

1. Efficacy
2. Environmental Impact
3. Economics

This seminar will focus on the tools we should be using when choosing a pesticide. The University of Wisconsin Pesticide Efficacy Calculator is intended to provide research-based product efficacy ratings for the professional turfgrass manager. Each Product or Active Ingredient receives a point rating for controlling specific fungi and weeds.

Credits: LTE/LTCO: 1, NY Pesticide: 25=1, 3a=1, 3b=1, NJ Pesticide: 3A=2, 3B=2, 6B=2, 8C=2, PP2=2, CPWM Technical=1, LICT: 1

Uncovering the Mystery of Business Valuation

Many business owners think they know what their business is worth but are surprised to learn what the market says their business is really worth. Understanding the complex world of business valuation may be intimidating and frustrating. In this session, we will discuss valuation methods and pull back the curtain to allow you to understand how to value your business and improve your valuation.

Credits: LICT: 1

Plants that We Love to Hate...and Their Desirable Alter Egos

There are so many ornamental landscape plants that have been overused, misused, contracted unmanageable disease and insect issues or that have developed into invasive nightmares over the years. Plants like Barberry, Euonymus, Norway Maple, Callery Pear, American Arborvitae, Leyland Cypress and “Schip” Laurel lead a cast of characters that have developed into problem plants. Others like boxwood, taxus and Colorado spruce, while still desirable, are often being replaced with more appropriate substitutes. This lecture will provide an in-depth look at some of the trees, shrubs, vines, and groundcovers that have wreaked havoc or caused unavoidable stress to our cultivated landscapes and will provide kinder and gentler alternatives to each. Special emphasis will be given to native and non-invasive exotic plants that provide exceptional ornamental value, superior landscape function, adaptability, deer resistance and benefits to wildlife.

Credits: CPWM Technical=1, LTE/LTCO=1, LICT=1

Construyendo Una Empresa Que Puedes Vender

Michael Tous pasó 30 años construyendo su negocio y pudo venderlo y retirarse en los últimos años. Una preparación minuciosa lo coloca en una posición sólida para vender su negocio porque la mayoría de sus competidores han hecho poco para preparar sus empresas para la venta. El hablará de cómo pudo iniciar y construir un negocio tan exitoso y de lo que se necesitó para venderlo y retirarse.

Credits: LICT: 1

Increasing Profits with an Easy Upsell – All-Natural Tick & Mosquito Control

This session will talk about adding all-natural tick and mosquito control as an add-on service. Bryan will discuss the following topics: Customers' use of their outdoor space, Insect-borne illnesses, environmental awareness and States banning pesticides, steps to add the service to a business, application methods, introducing to the client, product choice and the revenue model.

Credits: NY Pesticide: 3a=.75, 8=.75, NJ Pesticide: 3B=1, 8C=2, 8A=1, 8C=1, CPWM Technical=1, LICT:

CLASS DETAILS

Are You Ready to Exit Your Business

Business owners inevitably avoid thinking about their eventual departure from their businesses. However, this brings great risk to their businesses, families, and estates. Owners who take proactive steps are better able to protect their legacies. In this session, we will discuss some ways to begin the process of preparing now with some simple steps.

Credits: LICT: 1

Building a Company You Can Sell

Michael Tous spent 30 years building his business and was able to sell it and retire in recent years. Thorough preparation puts you in a strong position to sell your business because most of your competitors have done little to prepare their companies for sale. He will discuss how he was able to start and build such a successful hardscape business, and what it took to sell it and retire.

Credits: LICT: 1

Insectos comunes en el césped, árboles y arbustos: un enfoque de IPM

¿Qué es IPM? Manejo Integrado de Plagas, ¿Cómo los insectos dañan las plantas? Ciclo de vida: Cuatro etapas, Tres etapas, ·Identificación de insectos, Insectos beneficiosos, Plaga de Insectos comunes en NJ, Monitoreo, Establecer umbrales de acción, Estrategias de Prevención, Métodos de control: Culturales, Biológicos, Mecánicos, Químicos, Selección del insecticida adecuado, ¿Cómo se propagan los insectos? Resistencia a los insecticidas.

Credits: LTE/LTCO: 1, NJ Pesticide: 3A=2, 3B=2, 8C=2, PP2=2, CPWM Technical=1, LICT: 1

Drainage Solutions for Turf

Who gets the blame when mowers chew up turf? The maintenance contractor does. This course will demonstrate three proven methods to permanently correct subsurface water that leads to damaged turf. Attendees will learn about Soil properties, textures, and water movement, the ability to determine a site-specific corrective action, and the opening of another revenue stream.

CPWM Technical=1, LICT=1

Incorporating Sedges and Grasses Into Your Existing Landscapes

Grasses and sedges provide valuable form, texture, and habitat in the designed landscapes. We will look at some common favorites, highlight some underused varieties, and talk about which ones to use with caution. Design considerations, growth habits, and cultural requirements will be covered.

Credits: CPWM Technical=1, LICT=1

NJ State Police Commercial Vehicle Regulations

Representatives of the New Jersey State Police Commercial Vehicle Division will discuss updated New Jersey statutes relating to the operation of commercial motor vehicles as they apply to the landscaping industry and answer your questions on traffic safety and commercial vehicle regulations.

Credits: LICT: 1

Introducción a la Iluminación de Paisajes

Únase a nosotros para una introducción básica a la iluminación de jardines y los productos de iluminación disponibles para todas sus necesidades de instalación. Aprenda sobre los diferentes tipos de técnicas de iluminación. También aprenda qué herramientas en línea están disponibles y cómo se pueden usar para su beneficio.

Credits: LICT: 1

CLASS DETAILS

Tree and Shrub Pruning

Learn the essentials of tree and shrub pruning. Discussion will include where and how to prune, when to prune, the right equipment for the right application and keeping safe while doing so.

Credits: LICT: 1, LTE/LTCO: Pending

HIC – Protect Yourself from the Start

This session will highlight the requirements under NJ Consumer Law that all contractors must comply with when dealing with residential home improvements. Contract formats and insurance will be discussed, along with clauses to protect your interests.

Credits: LICT: 1

How Chemicals Work and Which to Use

Tim Waller will be discussing the various types of chemistries and classes thereof that are available for use in comestible agriculture to horticulture to right-of-way to green industries when treating some form of pest (diseases, insects, weeds, etc.). He will explain how these materials behave in or on plants, their effects on pests, when to use which materials, proper handling and safety considerations, and concepts of pesticide resistance that will ultimately lead to better chemical stewardship.

Credits: LTE/LTCO: 1, NY Pesticide: CORE=1, NJ Pesticide: Core = 2, 1A = 2, 3A = 2, 3B = 2, 3C = 2, 6B = 2, 8C = 2, PP2 = 2, LICT: 1, CPWM Technical=1

Introduction to Landscape Lighting

Join us for a basic introduction to landscape lighting and the available lighting products for all your installation needs. Learn about different types of lighting techniques. Also, learn what online tools are available and how they can be used to your benefit.

Credits: LICT: 1

Turfgrass Summer Stress Management

Heat and drought stress are major factors that affect cool-season turfgrass species throughout the summer months. This presentation will provide a foundational understanding of abiotic stress physiology and how summer stress can be effectively managed in turfgrass operations. Examples of case studies and research trials highlighting sustainable management strategies for improving summer stress tolerance in turfgrass will be discussed, including the use of plant health products, biostimulants, plant growth regulators, and plant protectants as part of an integrated program.

Credits: NY Pesticide: 25=.5, 3a=.5, 3b=.5, NJ Pesticide: 1A=2, 3B=2, 8C=2, PP2=2, LICT: 1, CPWM Technical=1

Plant Selection Matters!

Plant selection has everything to do with the beauty, functionality and sustainability of a landscaped site. Landscaping involves “problem-solving decisions” that should lead to the “Right Plant, Right Place”. When this happens, a plant can reach its full genetic potential and maybe become that specimen, accent plant, or just a great addition to the site. When it doesn’t happen, what occurs is a spiral down to death or removal as a dysfunctional problem on the site. We will discuss the not-so-obvious decisions that need to go into plant selection. Who is to blame: the plant or the selector!?

Credits: LTE/LTCO: 1, CPWM Technical=1, LICT=1

Mantenimiento y Seguridad de Equipos de Jardinería

En esta sesión, explicaremos cómo funcionan los equipos de paisajismo portátiles, cómo operarlos de manera segura y por qué a menudo se descomponen. Hablaremos sobre qué causa los desarreglos más comunes y cómo prevenir los problemas en primer lugar.

Credits: LICT: 1

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NEW JERSEY LANDSCAPE ASSOCIATION

465 Mola Blvd, Suite 2
Elmwood Park, NJ 07407



47 TH ANNUAL



WEDNESDAY, FEBRUARY 28, 2024

8:00 am - 3:30 pm

MEADOWLANDS EXPOSITION CENTER

355 Plaza Drive, Secaucus, NJ 07094